



Commission / Brokerage Table

For Broker/Corporate Agent	
PRODUCTS	Commission / Brokerage Rate (%)
A & H	
Corporate Business Travel (Set plan)	25 (Manual)/ 35 (Motis)
GPS (Group Plus Set Plan product)	30
Group Plus (Trailer made)	15
Group Tour Travel Protection Plan	15
HK Civil Servant Protection Scheme/Hospital Authority	45 (1st year)/ 5 (2nd-10th year)
Hong Kong Disciplinary Force Voluntary Employee Benefits Program	5
Voluntary Employees Benefit (VEB)	15
Casualty	
Employees' Compensation	15
Product Liability	15
Decoration	20
Public Liability	15
Pollution Liability	15
Energy	
Boiler & Machinery	15
Contractors' All Risks	15
Financial Lines	
Directors' and Officers' Liability	15
Financial Institutions Civil Liability	15
Investment Professionals Protector	15
Kidnap and Ransom	15
Private Edge	20
Professional Indemnity (Multimedia/ProfessionGuard for Teaching Organisations/Specified Professions, Professional Liability/Technology Professional Liability)	15
Marine	
Inland Transportation	20
Marine Cargo	20
Personal Lines	
Auto Insurance	15
Domestic Worker Protector (2.0)	40
Golf Ins (Standard / Delux)	20 / 30
Premium Home Plus Enhanced Version	40
Prestige Home Plus	40
Rental Protector	20
@Guard	Gold 20% / Platinum 25%
Property	
Boiler and Machinery	15
Computer All Risks	15
Consequential loss	15
Fire & Allied Perils	15
Money	15
Property All Risks	15
Plate Glass	15
Machinery Breakdown	15
Property Terrorism	15
SME	
Consequential loss (Fire and Perils)	20
Consequential loss (Property All Risks)	20
Electronic Equipment	20
Employees' Compensation	20
Employment Practices Liability	20
Fidelity Guarantee	20
Group Personal Accident	20
Inland Transit	20
Machinery Breakdown	20
Public and Products Liability	20
Property All Risks	20
Property (Fire and Perils)	47.5
Property Sub-Section (Money, Glass, Burglary)	20
Trade Credit	
Trade Credit Insurance	15
Travel	
AIG Working Holiday Protection	20
Travel Direct Overseas Student Insurance	20
* @Travel Protection Plan - Single Trip	30 (Motis Only)
**@Travel Protection Plan - Annual	25

Discount Tables (to Clients)	
* Group	Number of
15%	10 -19
25%	20 or over

** Group discount	Number of Individual
10%	5 - 10
15%	11 - 20
25%	21 or over